



BE SUPPLY CHAIN INVINCIBLE



DEMAND PLANNING | REPLENISHMENT PLANNING | MULTI-ECHELON INVENTORY OPTIMIZATION | INTEGRATED BUSINESS PLANNING (S&OP)

SUPPLY CHAIN PLANNING FOR HVAC & PLUMBING DISTRIBUTORS

Embrace the power of precise forecasting and optimized inventory allocation. Blue Ridge's supply chain planning tools equip you to confidently navigate seasonal fluctuations, ensuring you have the right inventory in the right place at the right time. Get help with:

- **Eliminate stockouts:** Keep shelves stocked and customers satisfied.
- **Reduce carrying costs:** Free up capital tied up in excess inventory.
- **Boost cash flow:** Invest in growth, not dead stock.
- **Enhance visibility:** Gain insights for better faster, more accurate decision-making.
- **Strengthen supplier relations:** Negotiate with confidence.

REAL RESULTS

11%

Increase in Fill Rates

47%

Overstock Reduction

\$4M

Savings on Transfer Cost

HVAC & PLUMBING DISTRIBUTORS RELY ON BLUE RIDGE



Proud Partner of



The Blue Ridge Difference

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When you work with Blue Ridge, you'll not only experience software that exponentially improves the precision of your supply chain planning, you will also experience a partnership with people who are committed to your success. Our unmatched LifeLine team provides regular coaching sessions that will help get you the most value out of your Blue Ridge software and simplify buying complexity. We'll stand by you so that you can **Be Supply Chain Invincible**.

ELIMINATE GUESSWORK

MAXIMIZE INVENTORY PERFORMANCE

UNMATCHED PARTNERSHIP